File	# 1		
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PERSONAL EVANGELISM

WITNESSING EVALUATION

DATE ASSIGNMENT IS DUE:
DATE I WITNESSED:
TO WHOM:
WHERE:
MY ATTITUDE (approach, bearing, use of scripture & materials, etc.);

HIS SPIRITUAL STATE:

HIS ATTITUDE & REACTION:

ANY IMMEDIATE RESULTS:

ANY PLANNED FOLLOW-UP:

ANYTHING UNIQUE LEARNED:

REASONS GIVEN WHY SALVATION IS PUT OFF

- 1. My business prevents me.
- I am not a sinner.
- 3. I would have not help at home.
- 4. I am good enough already.
- 5. I have no feeling.
- 6. I am so weak.
- 7. I am as good as others.
- 8. I am doing the best I can.
- I am too big of a sinner.
- 10. There are too many hypocrites.
- 11. A professing Christian wronged me.
- 12. There is too much to give up.
- I can't understand.
- 14. God is unjust I never asked to be born.
- 15. Folks would laugh.
- 16. Not now.
- 17. You are making too big a fuss.
- 18. I will take my chances.
- 19. My friends mean too much to me.
- 20. I am having a good time in this life.
- 21. Please do not talk to me about it.
- 22. I am my own boss.
- 23. I am skeptical about the whole thing.
- 24. I believe God is too good to send people to hell.
- 25. Hell and God's love make no sense.
- 26. I am religious.
- 27. I am trying to be a Christian.
- 28. I am neutral.
- 29. What is sin?
- 30. My sins are small why worry?
- 31. I may be punished but not forever.
- 32. I am too old to be a Christian.
- 33. I do not think I am old enough.
- 34. I intend to accept Christ before I die.
- 35. I could not hold out.
- 36. Persecution scares me.
- 37. Jesus was a great man.
- 38. Why does God allow evil?
- 39. There is already hell here.
- 40. Does this have to be done publicly?
- 41. Does one have to be baptized?
- 42. I can't turn from my sins.
- 43. Worldly pleasure causes no harm.
- 44. I am not good enough.
- 45. Jesus will not take me.
- 46. I have tried but failed.
- 47. My day of grace is gone.
- 48. I am sure I have committed the unpardonable sin.
- 49. Suicide is my best bet.
- 50. I can't find Christ.
- 51. I am ashamed to become a Christian.
- 52. I can't forgive my enemies.
- 53. I can't believe.

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- 54. The Bible is contradictory.
- 55. How can I know there is a God?
- 56. I do not need the blood.
- 57. How do I accept the Bible man wrote it.
- 58. What about the heathen?

These and thousands of other excuses are used daily to escape the marvelous call and grace of God.

We must take the SWORD and be qualified in its use, so that we can destroy these enemies (lies) which seek to damn man to eternal darkness.

Learn God's WORD; study and assimilate it. Fil your heart with it and believe it with all of your soul.

The truth liberates and with boldness we must unloose sin's captive slaves! Proclaim the good news and see the fruits of soul-winning manifest in your life.

We must have a practical knowledge of our Bibles. This involves four things:

- 1. A knowledge of how to use the Bible to cause men to realize their need of a Savior.
- 2. A knowledge of how to use the Bible in order to show men that Jesus is the Savior who meets their needs.
- 3. A knowledge of how to use the Bible to show men how to make Jesus their Savior.
- 4. A knowledge of how to use the Bible to meet the difficulties that stand in the way of accepting Christ.

WHY HELL?

- 1. The question is not, "Does hell exist?" The Bible teaches very clearly that there is hell; this is also termed the "second death" or "final and complete separation from God."
 - A. Read Rev. 20:15; 21:8; Mark 9:48; Rev. 14:10, 11; 19:20 with 20:10; Mtt. 25:46 (same Greek word used to refer to and define the duration of life as contrasted to the length of punishment—both eternal!).
- 2. The question is, "Why hell?" How could such a place exist—what are the important truths that God is seeking to impart to us? This is what we are seeking to answer and understand from God's Word.
- 3. Finney says, "But the penal sanction of the law of God is endless death, or that state of endless suffering which is the natural and governmental result of sin or of spiritual death." -p. 210 Systematic Theology.
- 4. Some say, because life is so short, that men do not live long enough in this world to commit so great a number of sins as to deserve endless punishment.
 - A. Jas. 2:10-13.
 - B. The breach of even one precept always incurs the penalty of the law, and the length of time employed in committing a sin has nothing to do with its blameworthiness or guilt.
 - C. The objection takes for granted that it is the number of sins and not the intrinsic guilt of sin, that constitutes its blameworthiness, whereas it is the intrinsic desert or guilt of sin, as we shall soon see, that renders it deserving of endless punishment.
- 5. Others say, a finite creature cannot commit an infinitive sin. But none but an infinite sin can deserve endless punishment: therefore endless punishments are unjust, and out of the question.
 - A. Man in this position again demonstrates his ignorance. Sin is rebellion-turning from God to self. This is sowing to self with eternal consequences.
 - B. The higher the ruler is exalted above the subject in his nature, character, and rightful authority, the greater is the obligation of the subject to will his good, to render to him obedience, and the greater is the guilt of the transgression in the subject.
 - C. The fact that man is so infinitely below his maker only renders him all the more worthy of his endless frown.
- 6. Another objection is that sin is not an infinite evil and therefore not deserving of endless punishment.
 - A. The question is, "What does all sin in its own nature deserve?"
 - B. Sin is an evil of immeasurable magnitude, and, in its own nature, deserving of endless punishment.
 - C. Sin is selfishness—it is preferring self-gratification to the infinite interests of God and of his plan.
 - D. God commands that we serve Him from a heart of love--this will fulfil God's law in that we are conformed to God's will and purpose for all mankind.
 - E. Notice that God made man to exist with his Creator not without Him. Without God in man's life there is no real life for man. It is a living death for man has removed himself from his source of life (John 11:25; 14:6).

- F. Man is presented with the choice between life or death, God or self, forgiveness or punishment, peace or unrest, etc.
- G. Death is sin's wage and that wage includes many things that the natural mind will never comprehend.
 - Yes, God is love (1 Jn. 4:8) and His love has been marvelously demonstrated (John 3:16), and this love also demands righteous judgment for sin.
- 7. Every soul (spirit also) is eternal and that when the physical body ceases to function, the soul has a continuing existence apart from its receptacle.
 - A. In this conscious state, the unforgiven soul that has chosen to exist outside of God's mercy will be judged eternally for sin.
 - 1. He is simply choosing the existence that there is apart from God.
 - 2. A criminal in prison has chosen the life that is in opposition to the law. He has reaped the wage defined by the law-makers; he was not forced to do so--it was his choice.
- 8. Man does not comprehend the consequence and awfulness of sin-this is why hell is so greatly misunderstood.
 - A. Be sure to have the "Concordance and Lexicon to New Testament Words Relating to Sin."
 - B. This can be purchased on the bookcounter.
 - C. Important passages: Rom. 1:18; 3:19; 7:14; 3:21-26; 8:5-8; 14:23; 5:12-21; Eph. 2:1-3; Ga1. 5:19-21.
 - D. Man turns to himself--this is sin, and from this come through the flesh the outward manifestations.
 - E. Sin produced a debt which man is able to pay--Christ's death and resurrection is the only answer--if this is rejected, then all hope is, too.
 - F. Sin has become universal, 1 Kng 8:46; Psa. 143:2; Pro. 20:9; Ecc. 7:20; Rom. 3:10, 12. This is not original sin which is an unscriptural belief.
 - G. This must be made known to all men--the consequence of sin is much greater than any natural man wishes to admit.
 - Sin will be punished in an awesome manner because it is the actual rejection of God and life.
 - Sin rejects God's wisdom and understanding and therefore it leaves man in a state of deception. He becomes ignorant of what he is actually producing.
 - 3. Light and truth must come to dispel the darkness.
 - 4. Rejection of God must be seen as the greatest of all error and wrong.

It is of the utmost importance that you know how to most effectively deal with souls who respond to an invitation for salvation. In fact, everyone needs to know how for personal witnessing purposes. The most important facts are noted below:

- When the Holy Spirit is drawing one to respond to the ministry of a service by surrendering to God, it is important to have them do so when the Spirit is drawing them. Almost all attempts at questioning and explaining things to such an individual result in differences of understanding, dialogue, and the failure of the person to accept Christ. A non-born-again person cannot understand spiritual things the way we do, but he can respond to the Holy Spirit's tender "wooing." Later, after the person is converted, he is open to spiritual perspectives. Therefore, do not discuss with him—pray with him!
- 2. The unsaved person coming forward for salvation usually does not clearly understand the promise of salvation, nor does he comprehend what is happening and will happen to him. Furthermore, he does not know how to pray intelligently. He, therefore, needs help. Praying in his stead, not explaining salvation to him, is the best way to help. He usually will follow you in prayer, and will even pray intelligently and with faith as you lead him. I am not suggesting that he should mechanically repeat your words. You should place your hand lightly on his shoulder and pray something like this (although you should expound more on the subject in order that his heart fully surrender to God with understanding):

"Lord, I thank You that this person has come today to surrender entirely to You, for You have said that he that comes to You, You will in no wise cast out or refuse. We know that the Bible says that all we like sheep have gone astray—there is none righteous, no not one. We also know that sin is a transgression of your divine law and that the wages of sin is spiritual death in hell. But Lord, your Word says that You so loved the world that whoever believes in You, confesses his sin to You, and accepts You as his personal Savior—believing that Christ Jesus, the Son of God, has freely given His life on the cross in our stead—will not come into judgment and damnation, but through Christ has everlasting life.

"Lord, this one now confesses his sin. He says, 'Lord, I'm sorry I have disobeyed your laws and Word; I've messed up my life—I confess I can't live holy without your help. I come to You. I surrender to You. I accept You as my personal Lord, Master, and Savior. I will turn my back on every sin. I will obey You. I will submit to the Bible. I trust You to release me from my sins, cleanse my heart, and make me a child of God. I trust You to forgive me and take the weight of sin from me—release me from all guilt. Give me a new heart; cleanse my ways. Lord, You said that whoever calls on your Name shall be saved, and if we confess our sins You are faithful and just to forgive us and to cleanse us from all iniquity. And Lord God, You are true to your Word. Save my soul; give me a new spirit with which to worship and pray to You; I want to be born again. I want to have a new heart. I want old things to pass away.

"'Heavenly Father, I now believe that You have both forgiven me and accepted me; and I thank You for it. Thank You, Lord, for your mercy. I love You for it, for now I have peace with You and eternal life. I know You will help and guide me day by day and cause me to mature as I study

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your Word, have fellowship with believers, submit myself to this church, pray to and praise You daily, and take a stand for You and for righteousness.

"'Thank You, Jesus! I now belong to You; I am a son of God. I am a new creature in Christ Jesus. Thank You. Help me to live to please You. Teach me how to pray and live. Thank You. Amen!'"

This kind of prayer will help him pray and will teach him. Do not just kneel beside him and say, "Thank You, Jesus. Amen. Praise the Lord," etc.—guide him. Do not pray in tongues! Do not chat with him!

If you cannot pray a full, Biblical, analytical prayer like this, you are not qualified to be an altar worker.

3. If, after such a prayer, the person does not respond, take him away from the altar and find out what is wrong. In fact, if he is not praying (look and see), stop and ask him to join and use his own words. If he does not do so after your first request, do not repeat the request. Simply finish praying for him—he may be praying and receiving salvation in his heart. Afterwards, ask him. If he has accepted Christ, ask him to confess it to God aloud.

Learn to pray a salvation prayer well. Our Scripture Reference Insert, available on the bookcounter, will furnish you with appropriate Scriptures.

Although many pray and accept Christ without someone praying a lengthy and specific salvation prayer with them, such a prayer is the best and safest way to make sure the individual understands what he is doing and how he should pray.

Pray comprehensive truth and faith. You <u>must</u> include repentance, confession, faith, decision, and acceptance. You must include accepting Christ as personal Savior, Lord, and Master. You must include the necessity for a willingness to turn from sin and live by the Word and laws of God and His church.

Please save this sheet for future reference and training of others.